

DURON.™

THE TOUGHER.
THE BETTER.™

THE PROOF.



CUSTOMER:
MEYER LOGISTICS,
JASPER, INDIANA

RESULTS:

UNTAPPED SAVINGS THANKS TO LONGER DRAINS,
INCREASED UPTIME AND BETTER FUEL ECONOMY



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“OUR SWITCH TO PETRO-CANADA LUBRICANTS HAS MORE THAN PAID OFF. USING DURON™ SHP 10W-30 WE’VE BEEN ABLE TO CUT COSTS AND DOWNTIME, AS WELL AS EXTEND DRAINS WHILE KNOWING OUR ENGINES ARE ALWAYS WELL PROTECTED.”

KENNY FROMME

NATIONAL FLEET DIRECTOR, MEYER LOGISTICS



Meyer Logistics is a specialized transportation company providing warehousing and logistical services working with domestic manufacturers as well as import/export companies. Their fleet of over 450 power units includes long haul Class 8 tractor trailers and regional class 2-6 delivery trucks from unit and engine OEMs such as: Cummins, International, Mitsubishi, Isuzu, Mercedes-Benz and Detroit Diesel.

THE CHALLENGE

To support its accelerated growth, Meyer acquired a carrier in 2009, inheriting a purchase agreement for a competing synthetic blend 15W-40 engine oil. The new fleet’s engine life to overhaul was not meeting expectations.

“When using the contracted synthetic blend 15W-40, we experienced some engine failures, which cost us in downtime and maintenance,” says Kenny Fromme, National Fleet Director of Meyer Logistics.

Meyer Logistics turned to Ackerman Oil, who suggested the transportation company take the opportunity to re-evaluate their fluids across all of their fleets.

THE SOLUTION

Eric Arvin at Ackerman Oil challenged Meyer Logistics to conduct a DURON trial, with a goal of extending drains and increasing productivity. The trial compared the performance of DURON against both the current competitive brand oil used in the majority of their trucks and the synthetic blend 15W-40 fluid.

“I had never worked with Petro-Canada Lubricants before, so I’ll admit I was skeptical of the performance a new engine oil could provide,” adds Fromme.

THE RESULTS



Engine
Protection



Extended
Drain



Enhanced
Fuel Economy



In 2017 when the trial was first completed, drain intervals were extended* by 50% from 20,000 to 30,000 miles



Since 2021, drain intervals have been stretched out to 50,000 miles now



200 additional trucks in the fleet now using the full Petro-Canada Lubricants product line. Since using PRECISION™ XL EP2 grease, not a single kingpin has been replaced



Fleet running DURON™ SHP 10W-30 to support lower fuel consumption, with wear protection and drain intervals as good or better than previous SAE 15W-40 grade

“We’re believers in the solutions from Petro-Canada Lubricants,” concludes Fromme. **“Since the switch we continue to save money and extend drains across our fleet, an overall win-win situation for our operation. Ackerman Oil has been a great partner and we trust them with our fleet.”**

A STEP AHEAD

Always a step ahead of the rest, Meyer Logistics likes to keep an eye on the latest technologies to ensure they get the most out of their fleet. From investing in the latest in truck technology, to oil analysis and trailer skirting and more, they want to be in the know. They have supported the Petro-Canada Lubricants brand for many years and will continue to help us build new technologies as they emerge, like PC-12 and even SAE 0W-20. A great partner to have.

DURON.™ THE TOUGHER. THE BETTER.™

DURON SHP 10W-30 is a Super High Performance synthetic blend heavy-duty engine oil that delivers advanced engine protection and all-weather performance. It provides optimal engine durability and can deliver up to 1% fuel economy improvements. DURON SHP 10W-30 keeps its fresh oil properties longer allowing for extended drains (versus OEM standard intervals)* and reduced need for top-up oil.



*Extended drain intervals should always be undertaken with an oil analysis program.



OUR NO-NONSENSE LUBRICANTS **WARRANTY**

Petro-Canada Lubricants will repair damaged equipment or replace damaged equipment parts resulting from a failure due to defects of the Petro-Canada Lubricants product, as long as the lubricant is used in accordance with your equipment manufacturer's and our recommendations.

IT'S MORE THAN JUST A WARRANTY. IT'S A COMMITMENT.

To learn more about how Petro-Canada Lubricants products can help your business, visit **lubricants.petro-canada.com** or contact us at **lubecsr@HFSinclair.com**

Committed to the disciplined operation of our business.



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